

Clerk of the House of Representatives  
 Legislative Resource Center  
 B-106 Cannon Building  
 Washington, DC 20515  
<http://lobbyingdisclosure.house.gov>

Secretary of the Senate  
 Office of Public Records  
 232 Hart Building  
 Washington, DC 20510  
<http://www.senate.gov/lobby>

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

**1. Registrant Name**  Organization/Lobbying Firm  Self Employed Individual

ARCHER DANIELS MIDLAND COMPANY

**2. Address**

Address1 1212 NEW YORK AVENUE NW

Address2 SUITE 1275

City WASHINGTON

State DC

Zip Code 20005

Country USA

**3. Principal place of business (if different than line 2)**

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

**4a. Contact Name**

Ms. SHANNON HERZFELD

**b. Telephone Number**

2025720580

**c. E-mail**

shannon.hertzfeld@adm.com

**5. Senate ID#**  
310437-12

**7. Client Name**

*Self*

*Check if client is a state or local government or instrumentality*

ARCHER DANIELS MIDLAND COMPANY

**6. House ID#**  
386190000

## TYPE OF REPORT

8. Year 2018 Q1 (1/1 - 3/31)  Q2 (4/1 - 6/30)  Q3 (7/1 - 9/30)  Q4 (10/1 - 12/31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report

Termination Date \_\_\_\_\_

11. No Lobbying Issue Activity

## INCOME OR EXPENSES - YOU MUST complete either Line 12 or Line 13

### 12. Lobbying

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$5,000

\$5,000 or more  \$ \_\_\_\_\_

Provide a good faith estimate, rounded to the nearest \$10,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

### 13. Organizations

**EXPENSE** relating to lobbying activities for this reporting period were:

Less than \$5,000

\$5,000 or more  \$ 480,000.00

**14. REPORTING** Check box to indicate expense accounting method. See instructions for description of options.

**Method A.** Reporting amounts using LDA definitions only

**Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code

**Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Signature

Digitally Signed By: SHANNON HERZFELD

Date

7/20/2018  
8:08:54 PM

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code AGR

16. Specific lobbying issues

Matters related to and supporting agriculture. Bio-technology, Biofuels, Grain Standards, 2018 Farm Bill (H.R. 2), foreign food aid, NAFTA, and trade policy.

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Environmental Protection Agency (EPA), U.S. Trade Representative (USTR), Agriculture - Dept of (USDA), Commerce - Dept of (DOC), White House Office

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Anthony	Reed			<input type="checkbox"/>
Beth	Holzman			<input type="checkbox"/>
Bryan	Dierlam			<input type="checkbox"/>
Lorraine	Hawley			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

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**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code ENG

16. Specific lobbying issues

Matters relating to renewable energy. Renewable Fuel Standard (RFS), Biodiesel tax credit, Renewable Volumetric Obligations (RVOs), Renewable Identification Numbers (RINs), Reid Vapor Pressure (RVP), and NAFTA (energy chapter).

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Environmental Protection Agency (EPA), White House Office, Agriculture - Dept of (USDA), Commerce - Dept of (DOC), U.S. Trade Representative (USTR)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Anthony	Reed			<input type="checkbox"/>
Bryan	Dierlam			<input type="checkbox"/>
Beth	Holzman			<input type="checkbox"/>
Lorraine	Hawley			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

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**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TRD

16. Specific lobbying issues

Matters relating to trade, including the North American Free Trade Agreement (NAFTA).

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, U.S. Trade Representative (USTR), White House Office, Agriculture - Dept of (USDA), Commerce - Dept of (DOC), Environmental Protection Agency (EPA)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Anthony	Reed			<input type="checkbox"/>
Beth	Holzman			<input type="checkbox"/>
Bryan	Dierlam			<input type="checkbox"/>
Lorraine	Hawley			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code ENV

16. Specific lobbying issues

Matters relating to carbon capture and storage, permitting, renewable fuels, biobased ingredients and products.

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Environmental Protection Agency (EPA), White House Office

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Anthony	Reed			<input type="checkbox"/>
Beth	Holzman			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code FOO

16. Specific lobbying issues

Matters relating to safety, availability, and labeling of food; Farm Bill (H.R.2).

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Food & Drug Administration (FDA), Agriculture - Dept of (USDA)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Anthony	Reed			<input type="checkbox"/>
Beth	Holzman			<input type="checkbox"/>
Bryan	Dierlam			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TRA

16. Specific lobbying issues

Matters relating to transportation including waterways (locks and dams) and federal waterways appropriations, and rail permitting issues.

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, White House Office, Transportation - Dept of (DOT), Surface Transportation Board (STB)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Anthony	Reed			<input type="checkbox"/>
Beth	Holzman			<input type="checkbox"/>
Bryan	Dierlam			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TAX

16. Specific lobbying issues

Issues related to Biodiesel Tax Credit, implementation of Corporate Tax reform, and Omnibus spending bill.

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Treasury - Dept of, Agriculture - Dept of (USDA)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Bryan	Dierlam			<input type="checkbox"/>
Beth	Holzman			<input type="checkbox"/>
Anthony	Reed			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

### Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

21. Client new principal place of business (if different than line 20)

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

22. New General description of client's business or activities

### LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

First Name	Last Name	Suffix	First Name	Last Name	Suffix
1			3		
2			4		

### ISSUE UPDATE

24. General lobbying issue that no longer pertains

### AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Internet Address:

Name	Address				Principal Place of Business (city and state or country)
	Street Address	City	State/Province	Zip	

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

<b>1</b>	<b>2</b>	<b>3</b>
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**FOREIGN ENTITIES**

27. Add the following foreign entities:

Name	Address Street Address City      State/Province      Country	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client
		City State      Country		%

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

<b>1</b>	<b>3</b>	<b>5</b>
<b>2</b>	<b>4</b>	<b>6</b>